

FEATURING 18
MANUFACTURING
FACILITIES

HIGHER EDUCATION LOCATION

Thursday, October 4th 9 am - 3 pm Saturday, October 6th 9 am - 1 pm

# FREE AND OPEN TO THE PUBLIC

Photo courtesy of South Central College



Eide Bailly is proud to support our local manufacturers in the South Central Tour of Manufacturing. As a top 25 CPA firm in the nation, we've been helping manufacturers reach their goals through services that go well beyond traditional tax and audit. Whether you're updating your technology, filing for R&D tax credits or planning for succession, we can help you make confident business decisions and keep our local economy growing strong.

What inspires you, inspires us. 507.387.6031 | eidebailly.com



**CPAs & BUSINESS ADVISORS** 







# Welcome to the Tour of Manufacturing

Have you ever driven by a manufacturing facility and wondered what they do or what they make there? Check out the Tour of Manufacturing on **Thursday, October 4th from 9 am to 3 pm** or **Saturday, October 6th from 9 am to 1 pm**. The event is similar to a "Parade of Homes" that is FREE to students, job seekers, and the general public. Community members will be able to stop by area manufacturers for a tour and learn about the company.

This is a great opportunity for both high schoolers exploring careers and for current job seekers. Manufacturing employers are hiring and excited to show the variety of careers they offer: finance, production, marketing, IT, and so much more. Manufacturing isn't just assembly... it's innovation and high-tech and offers a wage much higher than the regional average.

Thank you to the participating manufacturers for opening their doors and sharing their story. The Tour of Manufacturing wouldn't be possible without the generous sponsorship by Eide Bailly and ISG. Enjoy the tours!

-- South Central Tour of Manufacturing Partnership

# Manufacturing in South Central Minnesota

The manufacturing industry is a significant contributor to the South Central Minnesota regional economy. In the nine county area of South Central Minnesota, 18.4 percent of all jobs are in manufacturing. The manufacturing industry provided an average of 19,520 jobs at 362 establishments in 2017. The region saw a 3.4 percent increase in manufacturing jobs since 2009. In addition, manufacturing provides 23 percent - or just over \$1 billion - of all payroll in the region, which is an increase of over \$53.2 million from last year. Average annual wages for manufacturing were \$51,688 in 2017, compared to an average annual wage of \$41,288 across all industries; and have been steadily increasing in recent years (see chart below). Average annual wages in manufacturing range from an low of \$20,670 for textile product mills to a high of \$61,620 in chemical manufacturing.



# Thursday, October 4, 2018 9:00 am - 3:00 pm



Michael Foods Inc. 120 Tower Street	Gaylord
2 *Le Sueur Incorporated	Gayloru
1409 Vine Street	Le Sueur
3 *Jones Metal Products, Inc. 3201 3rd Avenue	Mankato
Medieval Metalwerx     3000 Technology Drive	Mankato
5 Agropur 719 North Main Street	Le Sueur
6 Cambria 31496 Cambria Avenue	LeSueur
7 Dotson Iron Castings 200 West Rock Street	Mankato
*Navitor Speciality Products     1650 Tower Boulevard	North Mankato
<ul><li>South Central College 1920 Lee Boulevard</li></ul>	North Mankato
1980 Commerce Drive	North Mankato
American Artstone     2025 North Broadway Street	New Ulm
Booth Welding & Fabricating 520 18th North Street	New Ulm
13 Parker Hannifin 2101 N Broadway	New Ulm
Jarraff Industries 1731 N Gault Street	St. Peter
15 Cinch Connectivity Solutions 299 Johnson Avenue SW	Waseca
16 Winegar, Inc. 1209 S State Street	Waseca
*check tour times under "Tour Detail"	

# When touring look for this sign.



Sponsored by:





# South Central Tour of Manufacturing Partnership:

City of Blue Earth/Faribault County,
City of Fairmont, City of LeSueur,
Eide Bailly, Greater Mankato Growth,
MN DEED, MnCEME,
New Ulm Chamber of Commerce,
South Central College,
South Central WorkForce Council,
Waseca Chamber of Commerce







# Saturday, October 6, 2018 9:00 am - 1:00 pm

Michael Foods Inc.120 Tower Street Gaylord

2 Le Sueur Incorporated 1409 Vine Street Le Sueur

3 Jones Metal Products, Inc. 3201 3rd Avenue Mankato

Medieval Metalwerx3000 Technology Drive Mankato

4 Alumacraft 315 West St. Julien Street St. Peter

MICO, Inc. 1911 Lee Boulevard North Mankato

MTU Onsite Energy100 Power Drive Mankato



YOUR FUTURE IS MADE IN MANUFACTURING dreamitdoitmn.com



# MICHAEL INC.

# **TOUR DETAILS**

Guided Tours, every hour including a presentation

> 16 year of age or older

Register to win door prizes

Thursday, October 4th 9am-3pm

Must wear closed toed shoes and pants

> Refreshments will be available

Saturday, October 6th 9am-1pm

Must sign a Confidentiality Agreement

**Employment** Applications Available

# 120 Tower Street Gaylord

507.237.4600 www.michaelfoods.com

### DIRECTIONS

North on Hwy 22 to Gaylord and turn left at stop sign, and continue for .2 miles and turn right on to Tower Street. Parking lot is located around back and check in at Door 1.



### **OVERVIEW**

- · The Michael Foods family of businesses has grown to become a \$2 billion manufacturer and distributor of foodservice, food ingredient and retail offerings by introducing innovative products that have changed the food landscape. From helping restaurant owners enhance the quality of their menus, to supporting food manufacturers with premium ingredients, to satisfying countless consumers with our popular lines, we're a proven, innovative leader in food.
- For over 100 years, the Michael Foods family of businesses has leveraged quality ingredients and innovative processes to offer the finest products and solutions to our customers and to foodloving consumers. Today,

- we're the nation's largest processor of value-added eggs—but that's just the beginning.
- Michael Foods, Inc. was purchased by Post Holdings in June of 2013. Now Michael Foods' sister companies include Post Cereal, Power Bar, and Bob Evans.
- In 2016 & 2017, the Gaylord Complex was award Operations of Excellence Award for outstanding results in Safety, First Pass Quality, Overall Equipment Efficiencies and Direct Manufacturing Expenses.

# **QUICK FACTS**

- The Gaylord Complex produces over 500 million pounds of egg products each year in there different forms, liquid, precooked and hard cooked.
- Michael Foods employs over 850 in Sibley and Le Sueur County.
- We offer competitive wages, great benefits, tuition reimbursement. annual bonus incentive. and paid time off accrual from hire date.
- Benefits include medical, dental, vision, life insurance, short term and long term disability, and 401K match up to 6%.

■ Gaylord and LeSueur locations include jobs with a rotating shifts of 12 hours and 8 hour shifts in departments for operation, distribution. maintenance, and farm locations.







# TOUR DETAILS

Thursday, October 4th 9am-2:30pm Tours every hour

Employment Applications Available Saturday, October 6th
9am-1pm
Tours every hour

Ages 16+ are allowed on tours

Long pants, closed toed shoes required

Immediate Job Interviews

# 2

# 1409 Vine Street Le Sueur

507.665.6204 www.lesueurinc.com

# **DIRECTIONS**

Take the MN 112 exit off of Hwy 169. Turn left onto Vine St. The main entrance parking lot will be located to your right. Please use the center cross walk to reach the front entrance.

### WHY WORK HERE

Join a family friendly work place with a culture of excellence, where people are empowered to reach their potential. **Apply at www.LeSueurInc.com/careers** 

### **HISTORY**

Since 1946, craftsmanship and technical leadership has driven success at Le Sueur Incorporated.

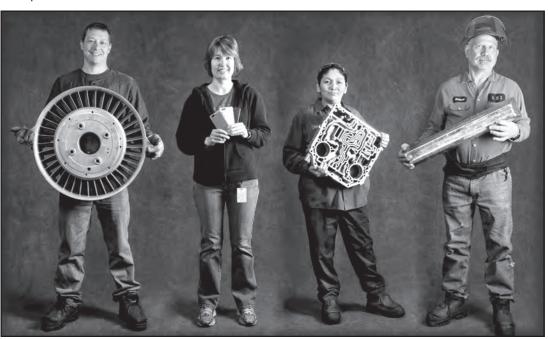
Their reputation is built on partnering with customers to engineer and manufacture high quality cast aluminum and plastic injection molded products. As a result Le Sueur Incorporated is privileged to serve many of the best well-known companies in the world.

As a family owned business, Le Sueur Incorporated understands the importance of a family friendly workplace, where people are empowered to reach their potential.

Le Sueur Incorporated's legacy and culture of excellence ensures the companies' future as both a supplier and employer of choice.

- 3rd generation family owned
- 400+ employees
- 11,000+ employee ideas implemented since 2010

- Competitive wages, generous benefit package
- Formalized Leadership development
- Company sponsored education through South Central College and Minnesota State University, Mankato
- Tuition reimbursement





Leadership from Legacy

# 3201 3rd Avenue Mankato 507.625.4436 www.Jonesmetalinc.com

# **DIRECTIONS**

.75 miles north of MN Highway 14 on 3rd Avenue

# **TOUR DETAILS**

Thursday, October 4th **9am-2pm** 

5

Handicap accessible Saturday, October 6th **9am-Noon** 

Age 5 and up with adult

Guided Tours, every half hour

Employment applications available

### **EMPLOYMENT**

Since 1942 Jones
Metal has been known for
custom, precision metal
fabrication a legacy the
Jones team is very proud
of. Committed to building
on that legacy Jones Metal
leads the industry with
team expertise, precision
manufacturing processes,
technology and services to
deliver the highest quality
custom fabrication for the
best total value.

Mildred Jones established the company with strong values and an innovative spirit that is built to last. 76+ years later Jones Metal is a 3rd generation WBE certified woman owned company. Jones Metal also holds the most recent ISO 9001:2015 registration.

Jones Metal provides advanced, precision metal fabrication solutions for original equipment manufacturers in various industries, including power generation, nuclear power generation, renewable energy, agricultural, heavy construction, mining, transportation, food, and the US Military. Jones Metal supports world-class innovation.

Whether the project is in the idea stage or is fully developed with a full-print specification, the engineers at Jones Metal use the latest solid modeling and machine-utilization software to ensure each project is optimally designed for Jones Metal's high-tech manufacturing processes. The design for manufacture method integrates quality specifications, shortens production time, reduces waste, and minimizes costs.

Who do they hire? Jones Metal is always looking for the "best manufacturing athletes" says CEO, Sarah Richards, "we want women and men with the best

attitude and aptitude, we will train them from that point. Once trained, they are regarded as world-class metal fabricators."

One of Jones' newest welders commented, "I have been waiting for this opportunity, when I moved to the area and asked about fabrication companies, I was told that the best was Jones Metal that they were hard to get into but a great place to work. I am so glad I got in, I love to weld and run machines like robots and laser cutters, this is going to be good."









# **TOUR DETAILS**

Thursday, October 4th **9am-3pm** 

Tours will be self-guided

Refreshments Served Saturday, October 6th **9am-1pm** 



Employment applications available

# 4

# 3000 Technology Drive Mankato

507.386.3930

www.medievalmetalwerx.com www.medievalchassis.com

# **DIRECTIONS**

Medieval Metalwerx is located at 3000 Technology Drive on the Northeast side of Mankato. From Highway 14, travel North on Hwy 22, Go East on County Road 3, South on Power Drive, West on Technology Drive. Facility is on the South. Please enter through double glass doors.

# WHY WORK HERE

- We build Race Cars how cool is that!
- Clean environment
- Highly skilled positions
- High pay positions
- Cutting edge technology and equipment
- Fun atmosphere

# **EMPLOYMENT**

Medieval Metalwerx was founded in 2004 by Jesse Olson as a company that manufactured circle track race components and chassis. In September of 2017 they expanded into custom manufacturing and relocated to a new 25,000 square foot facility in Mankato. With the addition of top of the line equipment, Medieval will be a leading precision metal fabrication shop in the region. They specialize in tube laser cutting and CNC bending. They are the only facility in the community with this capability.

Medieval has a loyal customer base, built on providing quality, performance proven products with exceptional technical support.

# **Capabilities:**

- Tube Laser Cutting & CNC Bending
- Flat Laser Cutting & CNC Bending
- Machining & Forming
- MIG & TIG Welding
- Inspection
- Sandblasting
- Powdercoating
- Assembly
- Packaging

### **Machines:**

- Trumpf TruLaser
   5000 Fiber
- HMT 3.0" Tube Bender
- Trumpf 4030 Flat Laser
- Trumpf V130 Press Brake
- Mori Seiki 3 Axis Vertical Mill
- Automatic Band Saw

### **Careers at Medieval:**

- Welding
- Machine Operators
- Finishing
- Engineering
- Quality & Estimating
- Sales & Marketing
- Accounting





- Mankato facility just opened September 2017
- Manufacture dirt track race cars and suspension components
- One stop Job Shop!
- Prototype, short, long run tube laser and mandrel tube bending
- Full metal fabrication, engineering and valueadded services



# 5

719 North Main Street
Le Sueur
507.665.3353
www.agropurcareers.us

www.agropur.com www.biprousa.com

# $\Diamond$

# Better Dairy. Better World.



# **TOUR DETAILS**

Thursday, October 4th **9am - 3pm** 

Guided Tours, every hour

# WHY WORK HERE

We offer competitive benefits including Medical, Dental, Vision, HSA/FSA plans, Life, Disability, 401(k) and bonus potential.

### **EMPLOYMENT**

Founded in 1938, Agropur coopérative is a leader in the North American dairy industry with a turnover of \$ 6.4 billion in 2017. The Cooperative is a source of pride for its 3,290 members. 8,300 employees who work together every day for the same vision: "Better milk. Better world." Agropur processes more than 6.1 billion liters of milk annually in its 39 plants across North America and offers an impressive range of brands and products including Natrel, OKA, iögo, BiPro, Agropur Grand Cheddar, Olympic, Farmers, Island Farms and Québon.











# 31496 Cambria Avenue Le Sueur 507.665.5003 www.cambriausa.com

### **DIRECTIONS**

Located right off of Highway 169 (Northbound side of the road). Forest Prairie Road exit onto Cambria Avenue.

### **TOUR DETAILS**

Thursday. October 4th 9am-3pm

Guided tours available

Confidentiality Agreement signed on-site before the tour

Refreshments

Public tours for ages 16 & up

All High School students are welcome to attend

On-site parking available

**Employment** applications available

# **EMPLOYMENT**

Cambria is the first and only family-owned, American-made producer of natural stone surfaces. Established in 2001, Cambria was built on 70+ years of manufacturing experience in Minnesota. Cambria employs more than 2,000 in the U.S. and Canada, including nearly 700 skilled craftsmen and women at the company's nearly 1 million square foot manufacturing facility.

Their employees take great pride in their work and the company's reputation for quality, exceptional craftsmanship, and beauty. There's never any skimping or cutting corners. Every natural stone surface they create is crafted with hands-on attention down to the smallest details to provide years of flawless performance.

They strongly believe that the best countertops

start with the best people. Cambria employees take charge of their career by working for a progressive company where innovation inspires people to grow and reach their full potential. Every job at Cambria is important and great ideas can come from anyone at any time.

Cambria offers competitive benefits, including health insurance, life insurance, profit sharing and 401K with employer match.

CambriaUSA.com/Careers. #WeAreCambria

- State-of-the-art-facility
- Family Owned Company, American Made Product
- Competitive wages + benefits, profit sharing, 401K match
- Unlimited career paths
- Opportunities in: Production, Warehouse, Maintenance, Automation, Engineering







# **TOUR DETAILS**

Thursday, October 4th **9am-3pm** 

Handicap accessible Guided Tours, every half hour

Must have closed toed shoes

Employment applications available

# 200 W. Rock Street Mankato

507.345.5018 www.dotson.com

# **DIRECTIONS**

Dotson is located at 200 West Rock Street right next to Riverfront Park. Rock Street is located off of Front Street in Old Town Mankato. Travel West on Rock Street toward the river.

# COMPANY DESCRIPTION:

The Dotson Company was founded in Mankato, in 1876 as a blacksmith shop and has evolved over the years into a highly automated ductile iron foundry and CNC machine shop. Dotson Foundry employs 140 people working 5 days 24 hours per day. Dotson is known in the industry as being highly automated in making and processing castings. Finished products are used in a variety of applications across the globe including lawn mowers, fire trucks, concrete mixers, farm equipment and skid steers. Dotson niche casting size is 1lb up to 50lbs. Dotson is employee owned and focused on creating a world class company by staying true to their core values of innovation, focus on results, value people, and integrity.

- The Dotson family has been involved since 1923.
- About 3,000,000 parts are cast each year in the foundry.
- Over 90% of the material in finished castings comes from recycled products.
- Dotson is the only foundry with employee air conditioning vents for hot areas.
- Liquid iron comes out of the furnace at 2,800 degrees.











1650 Tower Bloulevard North Mankato 507.386.2525 www.navitor.com

# **TOUR DETAILS**

Thursday, October 4th 10am-2pm

5

Handicap accessible Guided Tours, every hour

Refreshments Served Closed Toed Shoes

Employment applications available



### **HISTORY**

**Navitor Specialty** Products, a Taylor company, is a leading designer and manufacturer of visual graphics and small and large format print solutions. Located in North Mankato, NSP is proud to be a mainstay of the Mankato manufacturing industry and the Taylor Corporation as a whole. The company was originally formed in 1987 as a division of Carlson Craft and later in 2014 the company and brand was formally established. They currently employ about 150 people with opportunities in every sector of business from manufacturing to sales and marketing.

Navitor Specialty Products is a trade partner to print resellers providing the best quality graphic communication products ranging from signage, awards, gifts, stamps and more. They provide exceptional service and goods to enterprise customers as well as hometown printers who support the retail, healthcare, hospitality, financial, and education markets. Their best-in-class print technology allows us to bring innovative products to the market quickly and conveniently. Customers can choose products from their catalog or work with product design experts to create custom print products specific to their needs. Navitor Specialty Products' digital printing has strong year over year growth (40%-50%) in the last few years proving their quality, speed and capabilities are ahead of the competition.







# **TOUR DETAILS**

Thursday, October 4th 9am-3pm

public tours

All ages welcome

Self-quided

Handicap accessible

Refreshments Served

# WHY MANUFACTURING?

In 2017, the average annual wage for those working in manufacturing in Minnesota was \$65,728. That's 17 percent higher than the average wage in other industries. However you fit into the world of manufacturing, you'll know you have a future in this high growth, high demand career field.

### WHY SCC?

Today's sophisticated manufacturing environment calls for individuals with an advanced technical education. South Central College (SCC) offers programs in machine tool technology, mechatronics and welding. All these programs provide students an opportunity to earn industry-recognized credentials, which lets employers know SCC graduates have the knowledge necessary to work in today's high tech manufacturing world. With a variety of certificate, diploma and associate degree options, students can also decide how long they want to go to college and can take their education in stages based on their career goals.

In addition, students can start their career in advanced manufacturing while completing their

college degree. SCC's Learn Work Earn program lets students work part-time for an area manufacturer while going to school. On-the-job training is combined with traditional classroom instruction. allowing students to master their technical skills, gain experience in the field and earn wages to offset the cost of their education.



# **QUICK FACTS**

- South Central College has been offering advanced manufacturing education since the college's inception in 1946.
- The number of individuals employed in manufacturing in Minnesota has grown every year since 2010, with the overall number of manufacturing employees increasing by 9% from 2010 - 2017.
- For 10 years straight the average WEEKLY WAGE for employees in manufacturing has risen, soaring from \$1,005 in 2007 to \$1.264 in 2017. a 26% overall increase.

1920 Lee Boulevard

**DIRECTIONS** 

go south (left)

From US-169 or Hwy-22, exit on US-14 West

Exit onto Lookout Drive and

Turn left onto Lee Boulevard Park in the front Visitor Lot directly

off of Lee Boulevard by the

Overflow parking is available in

Main Entrance (Door 1)

the Red Lot by Door 30.

**North Mankato** 507.389.7200 www.southcentral.edu/ manufacturing

Follow 14 West into North Mankato





# 1980 Commerce Drive North Mankato 507.625.8445

www.thin-film.com

# **DIRECTIONS**

Please park in the front lot and enter through the main entrance (brick building). Additional parking is available in the far lot next to original factory building.



# Thin Film Technology Corp.

# **TOUR DETAILS**

Thursday, October 4th **9am-3pm**  Open House Educational Presentations at **9am, 11am, and 2pm** 



### COMPANY DESCRIPTION:

Thin Film Technology Corp. (TFT) is a manufacturer of high performance, passive electronic components for radio frequency, resistive, and capacitive applications servicing the automotive, consumer electronics, medical, military, data communication, fiber network, automatic test equipment, and aerospace markets.

TFT is known as a "solution provider" in the electronic components market and uses Sales Engineering business model to find the right product for their customers. They are committed to providing highly reliable, highly stable electronic solutions. TFT supports their customers along the entire manufacturing process, from modeling and simulation through mass production.

Thin Film Technology was incorporated in 1979 in North Mankato, Minnesota, United States. Today, TFT has offices in China and Taiwan and has partnered with Ever Island Group to expand its manufacturing capabilities in Asia.

Thin Film Technology employs nearly thirty individuals with various engineering and business backgrounds, working in sales, design, testing, quality, and operations functions. TFT operates on a global scale, supplying quality components to top original equipment manufacturers around the world.









SETTING THE STANDARD SINCE 1914

2025 N Broadway Street
New Ulm
507.233.3700
www.american-artstone.com

# **TOUR DETAILS**

Thursday, October 4th 9:00am to 3:00pm

Refreshments

Employment Applications Available











# COMPANY DESCRIPTION

American Artstone is a leading manufacturer of Cast Stone and Architectural Precast Concrete products. With over 100 years in business, American Artstone has continually been on the cutting edge of innovative design and manufacturing. Employee pride shows in every piece of Cast Stone produced by American Artstone.

American Artstone has enjoyed a rich history in this area dating back to 1914. Our products can be seen on numerous local buildings dating back to the 1920s. The Cast Stone on Artstone's first major project, St. John's Lutheran Church in Fairfax constructed in 1915 shows little wear today. Several local landmarks such as the original public library (presently the Minnesota Music Hall of Fame) and the New Ulm Oil Company

Service Station were constructed primarily with American Artstone product. Virtually every school and church in New Ulm includes examples of our product. The recently constructed New Ulm High School boast several examples of our product on the interior and exterior.

American Artstone is also regarded throughout the state, region and nation as the premier producers of Cast Stone. The company routinely wins national awards for its design and manufacturing excellence. Examples of our work can be found throughout the region on high profile projects such as the University of Minnesota TCF Bank Football Stadium and St Thomas University Athletic Complex.

American Artstone's prolonged success can be attributed to its highly skilled and dedicated work force. We offer talented individuals an exciting work

place in which they can develop and hone their skills. As an employee you will experience on the job training and mentoring. Our work is primarily custom manufacturing, so you will rarely see two jobs that are the same. Areas of expertise we are looking for is architectural drafting; metal fabrication, carpentry, mixing, concrete finishing and shipping.

Employees are encouraged to develop their skills or learn new areas of expertise. Since most of the skills are developed through on the job training, employees are given the opportunity to work throughout the plant so they may be best matched with jobs that meet their interests an skills.

For more information, visit our website at www. american-artstone.com

If you are interested in a career at American Artstone contact Larry Thompson

at larry@americanartstone.com or ask for an application.

- Producer of custom Cast Stone and Architectural Precast Products
- Tag line: Setting the Standard Since 1914
- Competitive Wages and Comprehensive Benefits Including Health/Dental/ Life Insurance, 401K, PTO and Paid Holidays.
- Straight Day Shifts
- We have a number of career opportunities in the following areas: Architectural Drafters, Metal Fab, Carpentry, Concrete Mixing and Concrete Finishing.



520 18th North Street
New Ulm
507.382.2399
www.boothwf.com

# **TOUR DETAILS**

Thursday, October 4th **9am-3pm** 



### **HISTORY**

Booth Welding and Fabricating, LLC. is a family owned company specializing in product design, fabrication and installation. Their experienced design team provides service from on-site consultations and ideation through to the engineering and drafting process. With a full machine shop, including a CNC wateriet and CNC press brake, the highly experienced fabrication staff can cut, shear, bend, punch or roll a variety of metals and other materials to create precision products. They do quality TIG, MIG, arc, spot and pin/stud welding.

Booth Welding and Fabricating does installations including structural steel, plant equipment, production line and work station jobs. They are proficient at core drilling and anchoring in diverse materials. Additionally, this team has experience repairing trailers, farm/ heavy equipment, metal railings, holding tanks....If it's broke they can probably fix it!

In 2006, after 30 years fabrication experience, Leonard Booth created Booth Welding and Fabricating. In 2008 Troy Booth joined his father in the operation of the family business. The company has grown much over the years and now includes machinists, welders, a CAD Draftsman, a commercial artist, and support staff.

Throughout New Ulm one can see evidence of the contribution this company has made to the commuity. The red bicycle racks with the heart design were constructed by Booth Welding and Fabricating, as was the eagle sculpture

located at the new high school and a lighted memorial sculpture located at the New Ulm Medical Center. There are numerous residential and commercial railings throughout the area and many industrial projects at local manufacturing plants, including process pipe jobs, have been done by this diverse company. From the artistic to the industrial, Booth Welding and Fabricating provides a wide range of capabilities to our community.







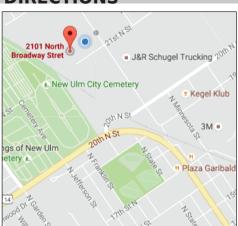




# 13

2101 N Broadway New Ulm 507.233.2305 www.parker.com

# **DIRECTIONS**



# New Ulm Manufacturing QUALITY OF LIFE INCENTIVES LOYAL WORKFORCE

New Ulm
is proud to
host three
tours in the
2018 Tour of
Manufacturing!

#11
American
Artstone
2025 N. Broadway Street

#12
Booth Welding
and Fabricating
520 18th Street North

# #13 Parker Hannifin 2101 N. Broadway Street

New Ulm's participation in the South Central Tour of Manufacturing is sponsored in part by the Business Education Network (BEN) initiative of the New Ulm Area Chamber of Commerce, in partnership with the Minnesota Chamber. Business Education Networks bring together local chambers, employers, and educators, to focus on a common goal of strengthening tomorrow's workforce.

### **TOUR DETAILS**

Thursday, October 4th 9am-3pm

Guided Tours every half hour

Children and Students can attend Employment applications available

### WHY WORK HERE

The New Ulm Parker facility is currently expanding its team! Please check our employment opportunities at: www.parker.com

### **HISTORY**

With annual sales exceeding 13 billion, Parker Hannifin is the world's leading diversified manufacturer of motion and control technologies and systems, providing precision engineered solutions for a wide variety of industrial, mobile, and aerospace markets.

We have more than 300 manufacturing plants worldwide and are the only company to offer our customers a choice of hydraulic, pneumatic, electromechanical, and computer motion control solutions.

Parker employs approximately 58,000 people in 50 countries. Additionally we have the largest global distribution network in our field, with more than 13,000 distributors serving over 450,000 customers in 1,100 markets.

# Innovative Automation Products and System Solutions

The Parker Electromechanical Division brings together leading technologies in industrial automation which include linear actuators, electronic drives and controls, and electric servo motors and gearheads





### **Parker Hannifin New Ulm**

For 25 years our New Ulm location has manufactured and delivered high quality servo motors, gearheads and gearmotors.

Standard products and core expertise support customer application development through the custom engineered solutions process. With a focus on providing a superior customer experience, the business unit has grown in industries such as automotive. aerospace, semiconductor, robotics and recently vehicle electrification.

With over 100 employees in the New Ulm facility, work responsibilities include design engineering, quality control, supply chain management, marketing and sales as well as a variety of positions in assembly, machining, and repair.

# 14

# 1730 North Gault Street St. Peter

507.934.8688 www.jarraff.com

### **PARKING**

Parking will be outside of the main office building, 1731 North Gault Street St. Peter, MN. Tour will begin at the main office.

# **TOUR DETAILS**

Thursday, October 4th **9am-3pm** 

Guided Tours, every hour



Handicap accessible Refreshments Served Employment Applications available



# COMPANY PROFILE

Founded in 1979, Jarraff Industries provides high quality specialized right-of-way maintenance, land clearing and tree care equipment that is used throughout the world. Its customers include international, national, regional and local contractors; as well as state and local governments, utility companies, and tree care companies, both domestic and international.

Jarraff Industries
manufactures the Jarraff
All-Terrain Tree Trimmer,
Mini-Jarraff Urban Forester
and the Linebacker Brush
Cutter Tractor. The Jarraff
All-Terrain Tree Trimmer
provides user a 360-degree
plus range of motion, lateral
tilt and 75-foot cutting
height all within a specially
designed operators cab.

The remote controlled Mini-larraff is specifically

designed for residential and municipal tree trimming. A minimal footprint and compact profile allow the Mini-Jarraff to operate in the tight working areas such as neighborhoods, backyards and municipal parks.

The Linebacker Brush Cutter is designed for land clearing and vegetation management. The unit's cutterhead can reach 11 feet high and clear brush and trees up to 12 inches in diameter.

With features that maximize production and enhance operator safety, the Jarraff Industries product line represents some of the most advanced land clearing and right-of-way management equipment in the industry.

Recently Jarraff Industries completed a 20,000-squarefoot addition to its main assembly building, which adds three new manufacturing lines and as many as 30 new jobs. The addition is one piece of a project, which already included a new paint booth and numerous equipment upgrades. The expansion also encompasses 35,000 square feet of new building space, adds five additional acres to its St. Peter campus, and includes a dedicated 10,000-squarefoot parts and service building, as well as a 5,000-square-foot finished machine storage facility.

Jarraff Industries employs engineers, welders, fabricators, assemblers,

and mechanics. Jarraff Industries offers competitive wages and benefits, flexible work hours and time-off in a work environment consistent with family values.







# 299 Johnson Avenue SW Waseca

507.833.8822

www.belfuse.com/cinch

### **DIRECTIONS**

Cinch Connectivity Solutions is located at 299 Johnson Avenue S.W. Suite 100. From Highway 14, travel North on Highway 13 and take left onto Johnson Avenue. Parking is available in visitor's parking, on the street and in lot

across the street.

# Ave SW

# **TOUR DETAILS**

**Guided Tours** every 30 minutes on Thursday, October 4th from **9am-3pm** 

Must wear closed toe and closed heel shoes to enter facility

Career opportunities

**Prizes** 

Visitors must sign a Visitor Export Non-Disclosure Agreement

Students are encouraged to join us!! (7th grade and higher) Refreshments Served

# **ADULT VISITOR ENTRANCE REQUIREMENTS:**

Must be a U.S. Person (i.e. U.S. Citizen or Permanent Resident)

Must provide a valid government issued photo identification

WHY WORK HERE Cinch Connectivity Solutions offers career opportunities in the Engineering, Finance, IT, HR, Customer Service, Procurement and Production areas such as Machining, Plating, Quality, Warehouse and Assembly. They also offer Job Show and a CNC Machinist Training Program.

# COMPANY DESCRIPTION

Cinch Connectivity Solutions is a vertically integrated supplier of high quality, high performance connectors, fixed length and semi rigid cable assemblies from DC to 50 GHz, and custom solutions. Their product lines deliver custom-engineered solutions to satisfy the most demanding and complex requirements. Cinch Connectivity's products support aerospace, military, wireless communications, data networking, test and measurement. telecommunications, broadcast, medical, oil and gas and other harsh environment applications. Combined with the strength of our parent company, Bel Fuse Inc., Cinch Connectivity Solutions aims to provide an unparalleled offering to the vast array of industries they serve.

# **QUICK FACTS**

- The Waseca business has been an active employer in the Waseca community for over 75 vears. Once part of the original E.F. Johnson business, E.F. Johnson began manufacturing radio components in 1923, becoming wellknown 20 years later for its radios installed inside WWII military vehicles.
- After a series of acquisitions, the business was eventually sold to Bel Fuse, the parent company of Cinch Connectivity Solutions. Bel Fuse is headquartered in Jersey City, NJ with a global footprint which covers the Americas, Europe and Asia.

- They have the capability of providing design solutions to customers for unique operational challenges in a global environment.
- Machine Shop tolerances include 100th thickness of a human hair. Their machining capabilities also include a high precision turning machine capable of machining down to 1 micron. This machine is one of only two that exist in the world.
- They are proud to be a member of the Waseca Chamber of Commerce, and annually provide assistance to the community in the form of charitable giving, scholarships and employee volunteers.

■ The Waseca plant is a vertically integrated facility that employs 220 associates.









# PRECISION MACHINING

# **TOUR DETAILS**

Thursday, October 4th **9am-3pm** 

Refreshments Served

Guided Tours every half hour

Handicap accessible.

Employment applications available

Children with adult or parent/guardian





1209 S State Street
Waseca
507.835.3495
www.winegarinc.com

### **DIRECTIONS**

1209 South State Street Southern end of Waseca on MN Highway 13

**Parking Entrance:** 

Parking available in front of the plant. Entry for the tours will be through the office entrance on the west side of the building closest to the highway



# **HISTORY**

- Winegar, Inc was officially incorporated nearly 40 years ago as Winegar Brothers Inc. They are in the business of producing precision machined parts for many major manufacturing companies across the United States.
- Winegar, Inc machined parts are used in everything from medical devices, farm machinery, cars, trucks, pickups, recreational vehicles, and industrial equipment throughout the United States.
- Winegar is the largest private/locally owned employer in Waseca.
- Winegar, Inc sends parts it manufactures to locations throughout the US, Canada, Mexico, France, Italy and China.
- 45% of our 85 employees have been with the company for over **15** years

- Major events in the company's nearly 40 year history have included:
- 1979: Winegar Brothers, Inc. was incorporated
- 1983: Occupied it's newly expanded 10,000 square foot building located on the Winegar Farm just South of Waseca .
- **1987:** Winegar Brothers moved to what was formerly the Herters manufacturing plant on the southern end of Waseca.
- **1997:** Ownership transition to current management / ownership team began, and was completed in 2005.
- **1998:** Building addition of 10,000 square feet and an adjacent 20,000 square foot building was purchased.
- **2002:** Winegar, Inc received ISO 9001:2000 certification.
- 2008: Manufacturing plant now occupies 100,000 square feet
- **2012:** Annual Sales levels increased to nearly \$20 Million.
- **2013:** Latest 20,000 square foot expansion project completed.
- **2017:** ISO registration updated to the latest standard : 9001:2015
- Fall 2017 -2018: Increased CNC capacity with addition of 5 new DMG Mori machining and turning centers. Company now operates over 60 CNC machines as well as other supporting equipment.

- Locally owned and operated.
- Been in Waseca for almost 40 years
- Local, friendly and skilled workforce
- Company sponsored training available
- Full benefit package
- We produce parts for products you see in products every day



# **17**

# 315 W St Julian Street Saint Peter 507.931.1050 Alumacraft.com

# **DIRECTIONS**

Coming from Mankato continue on Hwy 169 until you see the McDonalds. Take a left onto St. Julien Street. Alumacraft is two blocks up on the north side of the road. Park in the street in front of the main office building or in any open parking lot spaces.

# ALUMBraft

# **TOUR DETAILS**

Saturday, October 6th **9am-1pm** 

> Handicap accessible

Guided Tours, every half hour

Refreshments Served Employment applications available

Prizes

# WHY WORK HERE

Alumacraft currently has around 250 employees, with 170 being located in their Saint Peter facility. They have multiple plant openings, from Fabrication to Shipping and everything in between. There are also various administrative positions open as well.

### **HISTORY**

Over the past 70 years, Alumacraft has proved itself to be a huge presence in the fishing world. A boat - or canoes - that needs virtually no hull maintenance. A line of boats that annually lead the market in innovation. A presence felt around the world. A boat that stays in the family for generations. A memory making machine. That's an Alumacraft boat.

After World War II, company president Harry J. Neils had a vision to produce aluminum fishing boats with the surplus of metal and skilled labor that was available. In 1946, the Alumacraft name and brand was born.

In 1970, the company was bought by Timpte Industries, Inc. They then moved to a brand new 100,000 square foot plant in Saint Peter, MN. It's been their home ever since. In the new plant

they saw continued growth. Their boats became more technically advanced, customizable, and had better features than the competition.

In 1974 Alumacraft gained a major foothold in the southern market by purchasing General Marine Corporation in Arkadelphia, Arkansas. This added a range of southern fishing boats to their inventory and increased sales nationwide.

Durability, innovation, talented employees, and an unwavering dedication to the customer, that's the Alumacraft way. It's worked for the last 70 years. And,



if you keep telling them what you want, it'll work for 70 more."





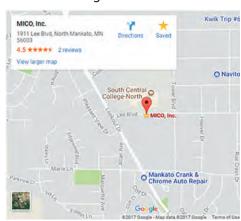


# 18

1911 Lee Boulevard North Mankato 507.625.6426 www.mico.com

# **DIRECTIONS**

MICO is located at 1911 Lee Boulevard in Upper North Mankato, across the street from South Central College and next to KEYC.



### **TOUR DETAILS**

Saturday, October 6th **9am-1pm** 

Lunch Served from 11am - 1pm Guided Tours, every half hour

Employment applications available on line at www.mico.com/careers

# WHY WORK HERE

Leading manufacture providing opportunities for career growth and development worldwide. MICO offers 6% employer match 401(k), 3% profit sharing, comprehensive health benefits, competitive wages, various shifts and much more.

### **HISTORY**

Since 1946, MICO has steadily provided high quality brake systems and components to customers all over the world for off-highway applications. The North Mankato facility is a completely integrated design, manufacturing, and sales operation constantly creating new and innovative technologies for hydraulic vehicle braking, controls, and stabilization.

In 2016, MICO was purchased by WABCO,

a global developer of pneumatic and electric vehicle control systems, creating the world's first provider for both hydraulic, pneumatic, and hybrid brake systems. WABCO and MICO continue to partner and create new designs and technology to provide our customers with the ability to safely operate and monitor both equipment and fleet transport vehicles.

- MICO designs and manufactures hydraulic components, controls and brake systems primarily for off-road markets
- Our Engineers are skilled in the design and application of brake systems and components. Our engineering department uses state-of-theart design tools and equipment.
- Our modern manufacturing operations use the latest computer-aided machinery
- ISO 9001 & 14001 Certified











# 100 Power Drive Mankato 507.625.7973

www.mtuonsiteenergy.com

### **DIRECTIONS**

MTU Onsite Energy will be holding tours at 100 Power Drive. The facility is east of the Victory Drive and Hwy 22 intersection, just beyond Excel Drive entrance the Eastwood Industrial Center.



# **TOUR DETAILS**

Saturday, October 6th **9am-1pm** 

Virtual tour or video presentation

Guided Tours, every half hour

Students and children encouraged to attend

Refreshments Served

Handicap

accessible

Employment applications available

### WHY WORK HERE

Working at MTU Onsite Energy offers a world of experiences, right here in Mankato. We are part of the Rolls-Royce Group, which consists of over 50,000 employees globally. Our power generation systems are trusted worldwide to provide reliable uninterrupted power wherever it is needed. We offer excellent benefits including medical, dental, paid holidays and vacation, continuing education, 401k and much more.

# COMPANY DESCRIPTION:

MTU Onsite Energy, part of the Rolls-Royce Group, is a leading producer of distributed energy systems for use in emergency standby, prime power and cogeneration applications. The company's complete power system solutions are used throughout the world to provide uninterrupted power supply for applications as diverse as data centers and dairy farms. As a global leader in power generation, MTU Onsite Energy is proud to have been part of the Mankato community for more than 60 years. For more information, please visit www.mtuonsiteenergy. com

- Trusted by global technology companies to provide mission critical standby power supply
- ■300 local employees; part of 50,000 Rolls-Royce employees worldwide
- Creating hands-on learning opportunity for Mankato-area youth through Youth Employment Acceleration Program (YEAP) apprentice program
- Serving diverse applications from data centers to dairy farms









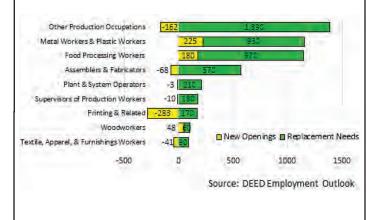
From treatment of serious medical conditions to wellness activities for you and your family, our experts are here to deliver exactly the care you need.



mayoclinichealthsystem.org

# Manufacturing Projections (2014-2024)

Southwest Minnesota is expected to see an increase in future manufacturing openings in order to fill approximately 4,620 replacement vacancies. This large number of replacement openings is largely fueled by four manufacturing areas – other production (+1,390), food processing (+970), metal and plastic workers (+930), and assemblers and fabricators (+570). See figure below.







# WHY WORK HERE

Our 25,000 square foot facility, built with state of the art equipment, designed to let us grow with you.

We're Expanding! A 22,000 Sq. Ft. addition is being constructed to better serve our customers and is set to be completed fall of 2018.

# 2240 Howard Dr West **North Mankato** 507.388.4100 www.dkpowdercoating.com

# **QUICK FACTS**

- Number of employees: 29
- Powder bakes at 325-450 degrees
- One of the largest custom batch ovens in the United States
- Media Blasting Services

# **HISTORY**

D & K, founded in 2013, is centered on quality finishes and customer service. We specialize in large, heavy parts up to 16 feet wide, 12 feet high and 45 feet long, but also welcome any small jobs such as lawn furniture, automotive, iron railings, farm implements and so much more. We offer media blasting to better serve our customers.

An ISO9001:2015 certified and registered facility, D & K has an evolving improvement based quality management system to support the needs of our customers. We are able to design a coating process to fit your needs.

Let us show you the D & K difference we can make for your company. Our customers benefit from a combined coating experience of over 75 years.

Our mission at D & K Powder Coating is to deliver a finish of the highest quality possible, at a competitive price, on time.

Stop in or call us for a auote!











# OPTIMIZING OPERATIONS + CUSTOM SOLUTIONS

With 280+ professionals in 9 offices, ISG partners with clients across the U.S. to provide optimal and sustainable food and industrial design solutions. ISG's multi-disciplinary team is eager, committed, and ready to do more than just design – acting as a true partner for operational success.

# **MARKET SOLUTIONS**

Agriculture Housing

Commercial Food + Industrial

Education Mining

Energy Public Works

Government + Sports + Cultural Recreation

Healthcare Transportation



Check out these ingenious, high-tech solutions to drive your business forward!

★ bit.ly/3DScanningatISG







# FastTRACK

A **FREE, SHORT-TERM** program to help you prepare for

South Central College classes in:

Manufacturing

# GET HEAD START

We'll help you sharpen your skills for college classes and help you arrange for financial support for tuition, books and materials!



Pathways to **Manufacturing** Careers **Machine Tool Technology** | **Mechatronics** | **Welding** | **HVAC/R** 

# **Eligibility and Participation Criteria:**

- Be at least 18 years old with a HS diploma or GED
- Be legally eligible to work in the U.S.
- Take the Adult Basic Education test and receive results indicating further preparation is advised for college
- Be physically able to perform manufacturing work
- Be able to commit to attending class and completing homework each week

# **Next FastTRACK Manufacturing Course:**

South Central College - North Mankato Campus

November 5 - December 19 Monday/Wednesday/Thursday 12 pm - 3 pm

Information and Registration (507) 345-5222

Call now to reserve a spot for our next group! (507) 345-5222

www.southcentral.edu/fast





